



State of South Carolina
Request for Proposal
AMENDMENT 1
QUESTIONS AND ANSWERS

Solicitation Number: 5400003509
Date Issued: 09/15/2011
Procurement Officer: Allen Mance, Jr., CPPB
Phone: 803-898-9750
E-Mail Address: amance@ddsn.sc.gov

DESCRIPTION: **Integrated Pest Management for Midlands Center, 8301 Farrow Road, Columbia, SC 29203**
USING GOVERNMENTAL UNIT: **SC Department of Disabilities and Special Needs (SCDDSN)**

The Term "Offer" Means Your "Bid" or "Proposal". Your offer must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior. See "Submitting Your Offer" provision.

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

MAILING ADDRESS:
SC Department of Disabilities and Special Needs
P O Box 4706
Columbia, SC 29240

PHYSICAL ADDRESS:
SC Department of Disabilities and Special Needs
3440 Harden Street Ext, Suite 220
Columbia, SC 29203

SUBMIT OFFER BY (Opening Date/Time): 09/29/2011 10:30:00 (See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY: 09/22/2011 17:00:00 (See "Questions From Offerors" provision)

NUMBER OF COPIES TO BE SUBMITTED: 1 (one) original and 5 (five) copies

CONFERENCE TYPE: Not Applicable
DATE & TIME:

LOCATION: Not Applicable

(As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions)

AWARD & AMENDMENTS

Award will be posted on **10/11/2011**. The award, this solicitation, any amendments, and any related notices will be posted at the following web address:
<http://ddsn.sc.gov/about/Pages/Supply%20Services%20Procurement%20Opportunities.aspx>

You must submit a signed copy of this form with Your Offer. By submitting a bid or proposal, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date.
(See "Signing Your Offer" and "Electronic Signature" provisions.)

NAME OF OFFEROR

(full legal name of business submitting the offer)

Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

AUTHORIZED SIGNATURE

(Person must be authorized to submit binding offer to contract on behalf of Offeror.)

TAXPAYER IDENTIFICATION NO.

(See "Taxpayer Identification Number" provision)

TITLE

(business title of person signing above)

STATE VENDOR NO.

(Register to Obtain S.C. Vendor No. at www.procurement.sc.gov)

PRINTED NAME

(printed name of person signing above)

DATE SIGNED

STATE OF INCORPORATION

(If you are a corporation, identify the state of incorporation.)

OFFEROR'S TYPE OF ENTITY: (Check one)

(See "Signing Your Offer" provision.)

Sole Proprietorship

Partnership

Other _____

Corporate entity (not tax-exempt) Corporation (tax-exempt) Government entity (federal, state, or local)

COVER PAGE (NOV. 2007)

PAGE TWO

(Return Page Two with Your Offer)

HOME OFFICE ADDRESS (Address for offeror's home office / principal place of business) 	NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause) <hr/> Area Code - Number - Extension Facsimile <hr/> E-mail Address
--	--

PAYMENT ADDRESS (Address to which payments will be sent.) (See "Payment" clause) ___ Payment Address same as Home Office Address ___ Payment Address same as Notice Address (check only one)	ORDER ADDRESS (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses) ___ Order Address same as Home Office Address ___ Order Address same as Notice Address (check only one)
--	---

ACKNOWLEDGMENT OF AMENDMENTS							
Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision)							
Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date

DISCOUNT FOR PROMPT PAYMENT (See "Discount for Prompt Payment" clause)	10 Calendar Days (%)	20 Calendar Days (%)	30 Calendar Days (%)	___ Calendar Days (%)
--	----------------------	----------------------	----------------------	-----------------------

PREFERENCES - A NOTICE TO VENDORS (SEP. 2009): On June 16, 2009, the South Carolina General Assembly rewrote the law governing preferences available to in-state vendors, vendors using in-state subcontractors, and vendors selling in-state or US end products. This law appears in Section 11-35-1524 of the South Carolina Code of Laws. A summary of the new preferences is available at www.procurement.sc.gov/preferences . ***ALL THE PREFERENCES MUST BE CLAIMED AND ARE APPLIED BY LINE ITEM, REGARDLESS OF WHETHER AWARD IS MADE BY ITEM OR LOT. VENDORS ARE CAUTIONED TO CAREFULLY REVIEW THE STATUTE BEFORE CLAIMING ANY PREFERENCES. THE REQUIREMENTS TO QUALIFY HAVE CHANGED. IF YOU REQUEST A PREFERENCE, YOU ARE CERTIFYING THAT YOUR OFFER QUALIFIES FOR THE PREFERENCE YOU'VE CLAIMED. IMPROPERLY REQUESTING A PREFERENCE CAN HAVE SERIOUS CONSEQUENCES.*** [11-35-1524(E)(4)&(6)]

PREFERENCES - ADDRESS AND PHONE OF IN-STATE OFFICE: Please provide the address and phone number for your in-state office in the space provided below. An in-state office is necessary to claim either the Resident Vendor Preference (11-35-1524(C)(1)(i)&(ii)) or the Resident Contractor Preference (11-35-1524(C)(1)(iii)). Accordingly, you must provide this information to qualify for the preference. An in-state office is not required, but can be beneficial, if you are claiming the Resident Subcontractor Preference (11-35-1524(D)).

___ In-State Office Address same as Home Office Address
 ___ In-State Office Address same as Notice Address **(check only one)**

PROPOSAL #5400003509
INTEGRATED PEST CONTROL MANAGEMENT QUESTIONS and ANSWERS

1. Who is the current vendor? *ECOLAB Pest Elimination*
2. What is the current spend for pest control? *\$1257.32 monthly/\$15,087.84 yearly.*
3. Is this contract going out to bid prior to the 4 year option? *No*
4. Has this job ever gone out to bid before? *Yes*
5. When was the last contract effective (Dates of Contract)? *July 1, 2006 – June 30, 2011*
6. Winning Contractor Name and the Winning Bid amount? *ECOLAB Pest Elimination – Total value for 5 years \$75,439.20*
7. If possible, I would like to see the Bid Tabulation results for the past/current contract.

Bid Tally Sheet

BID NO: 2-994-06 BID NAME: Pest Management REGION: Midlands Center DATE: 4/25/2006

VENDOR	In-State Pref.	In-State Mfg.	US Made	Total Points	Monthly Cost
Gregory Pest Prevention Columbia, SC	<input checked="" type="checkbox"/>				\$ 1525.00
Hornes Pest Control Evans, GA					\$ 1200.00
Pest Management Resources Summerville, SC	<input checked="" type="checkbox"/>				\$ 1175.00
Ecolab Burlington, NC					\$ 1257.32

Opened By: *[Signature]*

Continued next page

8. Last Service Date? *June 30, 2011*
9. Have there been any changes to the scope of work since the last contract? *No*
10. When was the last time these services were bid? *March 31, 2006*
11. Have any buildings been added or deleted since the last bid? *1 building deleted since last Bid.*
12. What was the annual amount of the last award? *\$15,087.84*
13. Is the scope of work the same for this bid compared to the last? *Yes*
14. What is the annual amount paid for these services during the most recent year?
\$15,087.84?
15. What are your primary pest issues? *roaches and ants*
16. Can we inspect the location before bidding? *Yes. You must request a site visit before the Bid Proposal is opened. For site visit call: Margie Nash 803-935-6790 at Midlands Center.*
17. In the "monitors" section on pg. 13, the only device mentioned is the sticky trap/trap monitors. In order to exclude rodents from the facility we normally quote bait stations along the perimeter of the building and tin cans as needed inside the building. Are these in your current scope of supply? *No bait stations or tin cans to be used.*
18. What is your annual spend in the last two years on Pest Control? *\$15,087.84*
19. What is your criteria for selecting a provider: Value / price? *See Page 18 and 27 of Bid Proposal.*
20. May we have a copy of a site map or floor plan? *The footage of each building is within the Proposal Bid on page 18.*